WIDAL

HEALTHCARE

Providers, digital health, pharmacy and medtech

AI agents and software for healthcare, in your own cloud.

AI agents in your own cloud, with fixed checks and a person who signs, and senior engineers who run them with you. We ship production code that handles patient data (PHI) safely from day one.

WHAT SLOWS TEAMS DOWN

01

EHR integrations take months, and every vendor works differently.

02

AI pilots stall because PHI rules were not designed in from the start.

03

A small team carries a large backlog of integration and workflow work.

WHAT WE BUILD

EHR and FHIR integrations

Epic, Oracle Cerner, Athenahealth, AdvancedMD, Healthie, Canvas and others. FHIR R4 and HL7v2.

Clinical AI agents

Intake, triage and patient messages. The agent proposes, a person or a fixed rule approves.

Revenue cycle

Eligibility checks, claims and prior authorization on the systems you already run.

Remote monitoring

Device data in, alerts tuned to real noise, delivered into the clinical inbox.

TWO WAYS WE WORK

Forward deployed engineers

Senior engineers join your team, write production code in your codebase, and stay until the work is live and measured. No juniors, no bench.

Widal.Factory

Your engineers hand tickets to AI coding agents. Each agent opens a pull request. Your engineers review and merge. It runs in your cloud account, and we operate it.

SHIPPED AND RUNNING

Millions of claims processed on an existing AdvancedMD system, with no replatform. Pharmacy and telehealth platforms at national scale.

Mark Cuban CostPlus Drug Company · Truepill · SteadyMD · Optum

CONTROLS BUILT IN

HIPAA

- ✓ Runs in your own AWS account
- ✓ Our access uses roles you create and can remove
- ✓ AI models run through your own account and agreements
- ✓ A person reviews and merges every change
- ✓ Every action shows in your cloud audit log
- ✓ You own all code, data and documents we produce

HOW TO START

Step 1

Use case read

We pick the first team and use case for agents, and write the plan.

Step 2

Pilot

One team, one use case, one of our engineers with the team, in your own cloud.

Step 3

Run

We run it with you and add the next use case, one team at a time.

Nils Widal, Founder · nils@widal.com